lan's New Car!

On the 15th of May Ian drove away with a near-brand new car!

His 'baby' the 2010 white Toyota Yaris represented two years of hard work and saving. It also represented a sense of freedom, reliable transportation to visit his girlfriend and do the things he loves.

Two years ago, Ian was looking for a car in all the wrong places, filling in the paperwork for 'diamond loans' that were hardly understandable and purchasing a car that left him stranded and out-of-pocket. Finally the car gave up the ghost and was picked up by scrap metal.



At this point Ian began his search for another car, visiting the likely haunts – dodgy dealers and loan sharks. After mentioning to his CLP worker that a certain 'car' was on hold for him at the dodgy dealer's yard, he was challenged to consider if there was a better way to save for and purchase a newer car.

CLA turns over several cars each year to be sold at trade-in rates. In was in consultation with the CLA finance worker, Carmel and CLA coordinator, Morrie it was identified that Ian could save for a near-new CLA car that would become available in six months' time.

At this prospect, Ian was thrilled; it gave him a challenge to save and an attractive outcome to follow. Ian saved with gusto, forgoing some of his regular expenses to put more money towards the car.

When six months had passed, it came time for the car to be moved on. Ian had saved over 50% of the car – a



very impressive outcome. He was given a no-interest loan to pay off the remainder of the car within the next 1-2 years.

The key handing over ceremony was held on the 15th of May, there were toasts and speeches as Ian, his friends and co-workers at the NCEC café celebrated the decision Ian had made and the goal he had achieved.